

Paessler Partners With MachineShop to Bridge the IT and OT Divide

Partnership allows businesses to monitor both IT assets and operational technology

DENVER, Co. and NUERMBERG, Germany, May 18, 2017 – [Paessler](#), the innovative network monitoring specialist, today announced a new partnership with [MachineShop](#), a leading edge computing, OT device and data management company, to deliver a comprehensive visibility and management solution for both IT and operational technology.

Both Paessler and MachineShop have built software that enables businesses to collect, analyze and act on data from networks and devices that are critical to their organizations. Through PRTG Network Monitor, Paessler gives IT admins the ability to monitor traditional computing and IT assets such as networks, routers, switches, servers and virtual machines, while MachineShop gives its users the ability to track operational assets including industrial equipment, medical devices, connected vehicles, physical security systems, HVAC systems and more.

With this partnership, users can deploy both in parallel and enjoy seamless integration and coordinated support, giving them the ability to see, understand and respond to critical events throughout the entire organization. The joint offering delivers deep visibility into IT and OT, including an easy to use dashboard, scalability and API integrations with leading cloud-based software.

“Paessler has always been dedicated to giving IT admins the tool they need to fully monitor their entire IT infrastructure,” said Jürgen Thiel, Alliance Manager, Paessler. “Through our integration and partnership with MachineShop, we are now able to expand our offering to cover the entire organization, from top to bottom.”

“CIOs and IT admins will increasingly have responsibility for non-IT assets,” said Michael Campbell, CEO, MachineShop. “Our relationship and integration with a market-leader such as Paessler allows customers and partners to dramatically expand an already powerful technology management platform.”

“The partnership between Paessler and MachineShop gives us a powerful offering to our customers,” said Ralf Beck, Head of Software Product Management at German system house [Bechtle](#), a partner of Paessler already for several years.

“Visibility and insight are key to maintaining uptime and productivity in today’s world, and the ability to identify and fix issues in the IT and OT environment before they become serious problems is critical.”

For more on the partnership, please visit www.paessler.com/partners/uptimealliance/machineshop.

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About Paessler AG

Paessler AG’s award winning PRTG Network Monitor is a powerful, affordable and easy-to-use Unified Monitoring solution. It is a highly flexible and generic software for monitoring IT infrastructure, already in use at enterprises and organizations of all sizes and industries. Over 200,000 IT administrators in more than 170 countries rely on PRTG and gain peace of mind, confidence and convenience. Founded in 1997 and based in Nuremberg, Germany, Paessler AG remains a privately held company that is recognized as both a member of the Cisco Solution Partner Program and a VMware Technology Alliance Partner. Learn more about Paessler and PRTG at www.paessler.com.

About MachineShop

MachineShop is the Edge Computing Company. It provides powerful, yet compact and inexpensive computing solutions at the edge of the enterprise. Their technology is used by thousands of businesses around the world and annually saves customers and partners millions of dollars by simplifying the way they incorporate edge devices and data into their

operations. Learn more about MachineShop at www.machineshop.io.

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